

# Delta and Carroll Launch Power Factor Correction Services



Delta Electric, Inc. and Carroll Engineering Co. are leaders in the mining distribution industry with over 30-plus years experience. A new product service will be introduced by both companies at the Bluefield Coal Show, Booths 306 and 308. The new service product is Power Factor Correction. The service evaluates existing electric bills and penalties utilizing software programs and analysis to minimize the possibility of the increase in electric bills. The Power Factor analysis will enable the coal company to add the savings to their profit margin. These services are capable of monitoring and analyzing electric bills on a period basis to determine effectiveness and efficiency of corrective measures, while serving as an advocate for their customers regarding conflict resolution with equipment manufacturers.

Delta and Carroll are leaders in providing MSHA-approved and field-tested communication, tracking, and atmospheric monitoring systems to the mining industry. Both companies provide services on a 24 hour basis to their customers, while other distributors only provide the products. Delta Electric, Inc. and Carroll Engineering Co. provide repair and service exchange programs to keep their customers in the coal. The new central communication system provided by both companies presents to

the mining industry the state of the art communication utilizing CISCO system technology. This system provides immediate access to senior supervisors, employees, and regulators, if necessary, with on-the-spot communications by one mouse click on their computer.

Delta Electric, Inc. and Carroll Engineering Co. are factory authorized repair facilities for over 77 different product lines. They are leaders in distribution with Pyott-Boone Atmospheric Monitoring Systems, Matrix (METS) Tracking Systems, Eaton/Cutler-Hammer Electrical Components, VARIS Communication Systems, Control Systems, SMC Electrical Products Inc., and many other product lines specializing in safety to the mining industry.

Delta Electric, Inc. and Carroll Engineering Co. maintain over 7 million dollars worth of spare parts from 77 different manufacturers at 11 conveniently located distribution centers. There are over 100 experienced employees dedicated to customer service. Our motto is "Right Products at the Right Time." Visit their websites: [www.deltaelectricwv.com](http://www.deltaelectricwv.com), [www.carrollengineeringco.com](http://www.carrollengineeringco.com), and [www.carrolltechnologiesgroup.com](http://www.carrolltechnologiesgroup.com).

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West Virginia Coal Association



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